



**Tim Vanderhoof**  
**Senior Vice President, Business Development**  
**Enterprise Florida, Inc.**

Tim Vanderhoof is the Senior Vice President of Business Development, leading a team conducting economic development project management, determining and analyzing location criteria, talent pipelines, and incentive negotiation for business prospects.



He plays a vital role in identifying and soliciting the interest of businesses best suited to locate or expand a facility in Florida and supports the mission to diversify Florida's economy by creating jobs and capital investment in Florida through business expansion and recruitments.

Additionally, his portfolio includes: Fortune 500 companies comprised of commercial banks, private equity, hedge funds, investment banks, insurance and professional services firms.

Tim comes from one of the oldest and most established accounting firms in Central Florida, where he led in the development of business proposals, bids and implementing new business initiatives. Tim also managed the conception of business ideas, partnerships and the firm's overall marketing and business development strategy.

Prior to joining the accounting sector, Tim spent nearly a decade in Retail and Commercial Banking managing client relationships and new business acquisition for some of the nation's largest banks. Tim is a member of CoreNet Global and the CoreNet NYC Chapter as well as a member of the IEDC International Advisory Committee.

Tim earned his bachelor's degree in History from Florida Southern College in Lakeland, Florida and resides in Orlando with his wife and two children.

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