# Your Invitation to Exhibit in the Florida Pavilion **MEDICA** 2020 November 16–19, 2020 | DÜSSELDORF, GERMANY



### **BOOTH INFORMATION**

Enterprise Florida has secured space for a Florida Pavilion Individual booths are being offered for Florida companies to co-exhibit within the pavilion. Choose:

MINI BOOTH: Includes wall literature rack and one bar stool. 4-SQUARE METERS (2M wide x 2M deep) ..... \$ 5,200

TURNKEY BOOTHS: Other booth sizes are available upon request. Corner booths are awarded on a first-come, first-serve basis. Space is limited. (Prices include the mandatory €360 + VAT multimedia portal fee.)

6-SQUARE METERS (2M wide x 3M deep) \$7,200
8-SQUARE METERS (4M wide x 2M deep) \$7,800
9-SQUARE METERS (3M wide x 3M deep) \$ 8,200
<b>10-SQUARE METERS</b> (3M wide x 3M deep + 1M <sup>2</sup> ) <b>\$ 8,770</b>
<b>12-SQUARE METERS</b> (4M wide x 3M deep) <b>\$ 9,150</b>
<b>14-SQUARE METERS</b> (4M wide x 3M deep + 2M <sup>2</sup> ) <b>\$ 10,650</b>
<b>15-SQUARE METERS</b> (5M wide x 3M deep) <b>\$ 11,550</b>
<b>17-SQUARE METERS</b> (5M wide x 3M deep + 2M <sup>2</sup> ) <b>\$ 12,400</b>
<b>18-SQUARE METERS</b> (6M wide x 3M deep) <b>\$ 13,100</b>
<b>21-SQUARE METERS</b> (6M wide x 3M deep + 3M <sup>2</sup> ) <b>\$ 14,400</b>
<b>22-SQUARE METERS</b> (4M wide x 4M deep + 6M <sup>2</sup> ) <b>\$ 15,085</b>

#### **Turnkey Booth Packages Include:**

- · Carpeting, table & chairs, information counter, lighting, electrical outlet, and company header
- Direct marketing promotion and use of the press box
- Florida lounge for use by Florida exhibitors and their quests (with internet access, snacks and refreshments)
- Use of one (1) private meeting room

- Exhibitor passes (number based on participation level)
- Show registration. Florida Pavilion Exhibitor Catalog and North American **Directory listings**
- One copy of the official **MEDICA** Catalog
- On-site support, including interpreter
- Daily stand cleaning

#### **ADVERTISING OPPORTUNITY**

### Florida Pavilion Digital Banner Ad

Promote your company in the Florida Pavilion with a digital banner ad on the virtual Exhibitors' Catalog website. Limited to the first five (5) companies to sign up.

Digital Banner Ad \$75	0
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## "MEDICA is the single most important trade show we do."

Dave Mutch, Sunoptic Technologies

### Exhibit in the Florida Pavilion at MEDICA

MEDICA, the premiere global Life Sciences/Medical trade show takes place annually in Düsseldorf, Germany. This November 16-19, 2020, many of Florida's top medical companies will promote their goods and services from the Florida Pavilion for the 26<sup>th</sup> consecutive year.

MEDICA 2019 featured 5,300 exhibitors, two-thirds of them from abroad. The show attracted 121,369 visitors from 176 countries; 80% were from countries other than Germany. In fact, with 550 exhibiting companies from the United States and 64 exhibiting companies from Florida, MEDICA continues to set records.

A particularly high percentage of visitors come from overseas markets such as Asia, Australia, North Africa, Latin America, and from Arab countries. MEDICA visitors who attend the show are professionals there to make significant buying decisions.

### WHO SHOULD EXHIBIT AT MEDICA?

- Electromedical
- Physiotherapy, Orthopaedics, & Rehabilitation
- Pharmaceuticals
- Information Systems
- Diagnostics
- OR Equipment & Furniture
- Hospital Supplies & Textiles
- Emergency Medicine







For more information or to register, please contact:

### **Michael Schiffhauer**

T (407) 956-5634 F (407) 956-5570 C (407) 340-1791 mschiffhauer@enterpriseflorida.com

 $F[\bigcirc 2] \supset 4$  | the future is here.

Equipment Rescue & Emergency Equipment

# Technology

- Disposables
- Medical Devices

# **MEDICA** 2020

November 16–19, 2020 | DÜSSELDORF, GERMANY

# FLORIDA

Please check your selection(s) below:

### FLORIDA PAVILION BOOTH PARTICIPATION

TURNKEY BOOTHS:	🗌 14-SQ. METERS \$10,650
□ 6-SQ. METERS \$7,200	🗌 15-SQ. METERS \$11,550
□ 8-SQ. METERS \$7,800	🗌 17-SQ. METERS \$12,400
□ 9-SQ. METERS \$8,200	🗌 18-SQ. METERS \$13,100
□ 10-SQ. METERS \$8,770	🗌 21-SQ. METERS \$14,400
□ 12-SQ. METERS \$9,150	□ 22-SQ. METERS \$15,085
	<ul> <li>G-SQ. METERS</li> <li>S7,200</li> <li>S-SQ. METERS</li> <li>S7,800</li> <li>S-SQ. METERS</li> <li>S7,800</li> <li>S-SQ. METERS</li> <li>S8,200</li> </ul>

Larger booth space requested. Size:

#### FLORIDA PAVILION DIGITAL BANNER AD

Banner Ad \$750				
NAME				
TITLE				
COMPANY				
ADDRESS				
CITY	STATE	ZIP		
PHONE	FAX			

EMAIL



# **FLORIDA**®

### For further information, please contact: **Michael Schiffhauer**

T (407) 956-5634 • F (407) 956-5570 • C (407) 340-1791 mschiffhauer@enterpriseflorida.com

### or complete and return the form above to:

Enterprise Florida - MEDICA 2020, Florida Pavilion 800 North Magnolia Avenue, Suite 1100 Orlando, Florida 32803

### DON'T WAIT. SIGN UP TODAY!